

Dear Friends,

Thank you very much for your on-going support of our COHO wines. This year's releases, the 2003 Stanly Ranch Pinot Noir and 2002 Napa Valley Cabernet, were extremely well received by our mailing list and wine trade customers alike. Two excellent reviews in the "Wine Spectator" generated many new friends from across the country.

While the past year had many positive developments for COHO, we recently experienced an unanticipated setback. In October the warehouse where we stored most of our bottled wines suffered a devastating fire. Regrettably it looks as if our entire inventory was destroyed in the fire, including our recently bottled 2004 Pinot Noir and 2003 Cabernet Sauvignon.

Luckily, we had a small amount of our current releases (2003 Stanly Ranch Pinot Noir and 2002 Napa Valley Cabernet) at a warehouse in Southern California. We have brought these wines back to Napa, and would like to make them available to you, our most valued customers. The quantities are very limited. To purchase some of these truly rare wines, please return the enclosed order form as soon as possible.

Our passion for producing extraordinary wines lives on, and we will continue to pursue our dreams and vision for COHO. Fortunately, two new COHO wines from the 2004 vintage, a Merlot from the highly regarded Michael Black Vineyard and a Diamond Mountain Cabernet Sauvignon, were aging gracefully in barrels at another location (More about these two stunning wines early next year). And, as you may have read, the 2005 vintage was bountiful and has excellent quality potential, ensuring that COHO wines will offer you a full range of delicious wines for years to come.

COHO continues to build on the inspiration we receive from our namesake, the wild Coho Salmon. They never give up until they reach their goal, no matter how difficult the journey. Their strength of will instills in us a determination to continue moving forward with an even stronger commitment to our goal of providing you with exceptional wines.

Best wishes from all of us for a joyous holiday season and a happy, healthy New Year.

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